ANJ ESG CONSULTING

ESG Reporting Readiness — A Preview

For European B2B SaaS & FinTech companies, Series A–B

Why this matters now

The EU's Omnibus I update (2026) narrowed mandatory CSRD reporting to companies with 1,000+ employees and €450M turnover. At Series A–B scale, you are very likely no longer legally required to report. What hasn't changed: enterprise customers who do fall under CSRD, investors running diligence, and lenders pricing risk still ask for ESG data — and companies that can answer with clean numbers close those conversations faster.

The engagement — four steps, designed to run over email

- **1 Discovery & double materiality**

  A structured questionnaire and a pre-filled materiality scoring sheet, reviewed by email on your schedule. Sign-off takes minutes — everything arrives pre-filled, so you confirm and adjust rather than start from a blank page. A short call is available if you prefer one.

- **2 Data intake**

  Your team receives our intake form — browser-based or Excel, your choice. The browser form runs entirely on your side: nothing leaves your machine until you export the files and send them to us. Typically ~2 hours across finance, ops and HR. That is the total ask of your team.

- **3 Pipeline & verification**

  Your data runs through a validated cleaning pipeline with country-specific emission factors for every European market you operate in, plus documented quality checks and a full reconciliation on every load. Anything unclear comes back as a short written query.

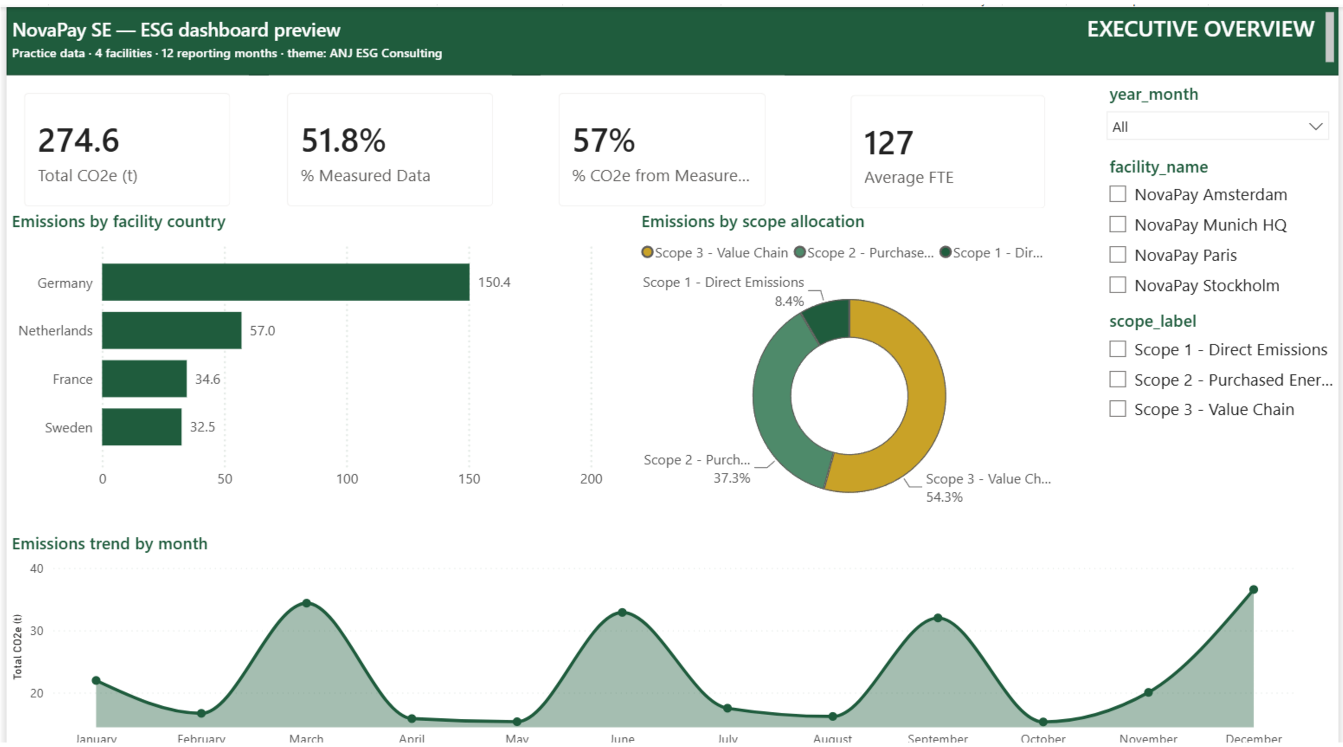
- **4 Dashboard & narrative**

  An interactive dashboard your team can refresh monthly, and a CSRD-aligned narrative report covering ESRS E1 (climate), S1 (workforce) and G1 (conduct) — investor- and customer-ready, delivered with written walkthrough notes.

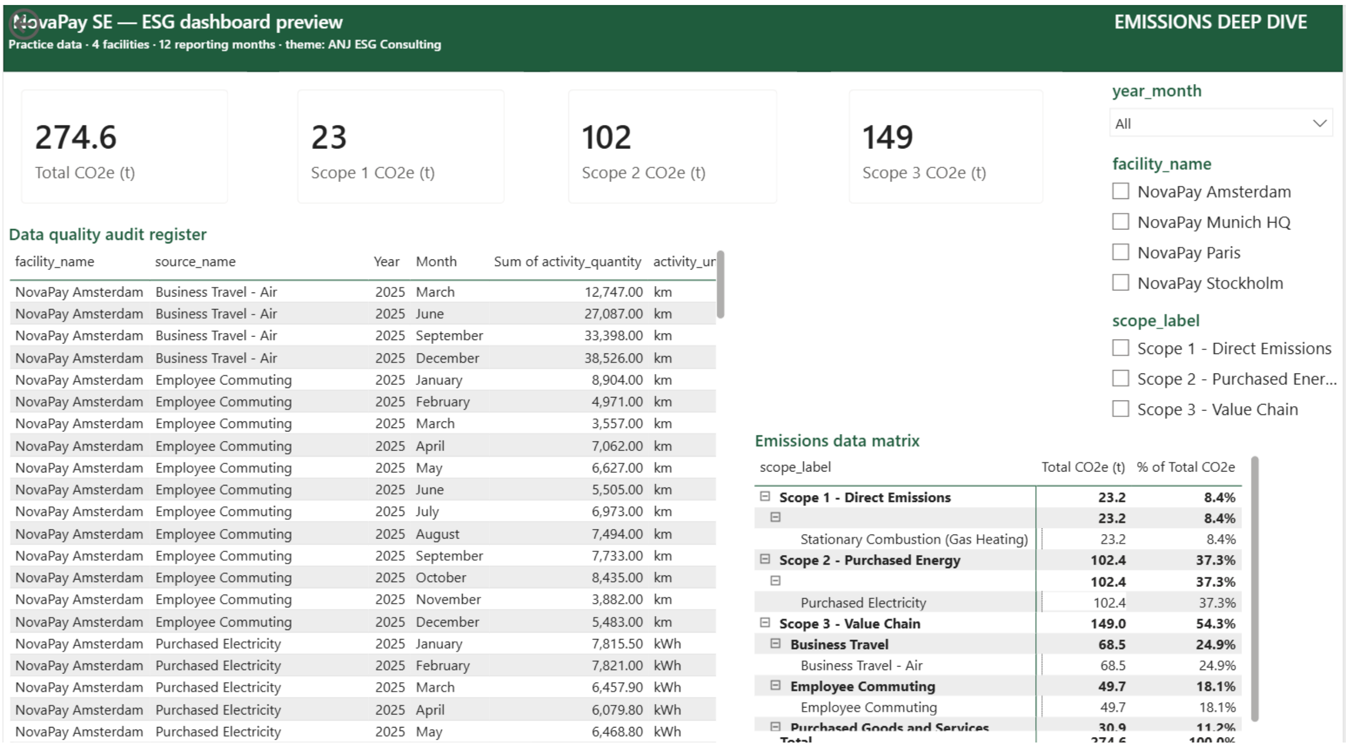
Timeline: 8–10 weeks from kickoff to delivered dashboard and report —
paced for a proper materiality assessment, clean data collection, and verified results. Then the monthly rhythm: your data refreshes each month and a one-page insights memo lands by the 10th — every month, without meetings. Rolling monthly retainer, cancel any month. Everything runs async by email. Calls are optional, always.

What the output looks like

Actual dashboard output - fictional demonstration client (4 offices, 127 FTE)



Executive overview — footprint by scope, country, and month, with data-quality KPIs



facility_name	source_name	Year	Month	Sum of activity_quantity	activity_ur
NovaPay Amsterdam	Business Travel - Air	2025	March	12,747.00	km
NovaPay Amsterdam	Business Travel - Air	2025	June	27,087.00	km
NovaPay Amsterdam	Business Travel - Air	2025	September	33,398.00	km
NovaPay Amsterdam	Business Travel - Air	2025	December	38,526.00	km
NovaPay Amsterdam	Employee Commuting	2025	January	8,904.00	km
NovaPay Amsterdam	Employee Commuting	2025	February	4,971.00	km
NovaPay Amsterdam	Employee Commuting	2025	March	3,557.00	km
NovaPay Amsterdam	Employee Commuting	2025	April	7,062.00	km
NovaPay Amsterdam	Employee Commuting	2025	May	6,627.00	km
NovaPay Amsterdam	Employee Commuting	2025	June	5,505.00	km
NovaPay Amsterdam	Employee Commuting	2025	July	6,973.00	km
NovaPay Amsterdam	Employee Commuting	2025	August	7,494.00	km
NovaPay Amsterdam	Employee Commuting	2025	September	7,733.00	km
NovaPay Amsterdam	Employee Commuting	2025	October	8,435.00	km
NovaPay Amsterdam	Employee Commuting	2025	November	3,882.00	km
NovaPay Amsterdam	Employee Commuting	2025	December	5,483.00	km
NovaPay Amsterdam	Purchased Electricity	2025	January	7,815.50	kWh
NovaPay Amsterdam	Purchased Electricity	2025	February	7,821.00	kWh
NovaPay Amsterdam	Purchased Electricity	2025	March	6,457.90	kWh
NovaPay Amsterdam	Purchased Electricity	2025	April	6,079.80	kWh
NovaPay Amsterdam	Purchased Electricity	2025	May	6,468.80	kWh

scope_label	Total CO2e (t)	% of Total CO2e
Scope 1 - Direct Emissions	**23.2**	**8.4%**
	23.2	**8.4%**
Stationary Combustion (Gas Heating)	23.2	8.4%
Scope 2 - Purchased Energy	**102.4**	**37.3%**
	102.4	**37.3%**
Purchased Electricity	102.4	37.3%
Scope 3 - Value Chain	**149.0**	**54.3%**
Business Travel	**68.5**	**24.9%**
Business Travel - Air	68.5	24.9%
Employee Commuting	**49.7**	**18.1%**
Employee Commuting	49.7	18.1%
Purchased Goods and Services	**30.9**	**11.2%**
Total	**274.6**	**100.0%**

Emissions deep dive — every figure traceable to its source row and the exact emission factor applied

All figures shown are from a fictional demonstration client built to validate our pipeline end to end. No client data is shown.

What you receive

Every deliverable, and how to take the next step

- Interactive dashboard — footprint by scope, source, facility and country; workforce metrics; data-quality tracking your auditors and investors can interrogate.
- CSRD-aligned narrative report — ESRS E1, S1, G1, written for voluntary disclosure.
- Gap assessment — where your data is strong, where it is estimated, and the improvement path.
- Full traceability — every emission figure links back to its source data and the exact factor applied, with country-specific factors for every European market you operate in.
- Monthly continuity — refreshed dashboard and a one-page insights memo by the 10th of every month, plus support for investor and customer ESG questionnaires as they arrive.

Curious what this looks like for your company?

Reply with two lines — team size and the markets you operate in — and you'll get back a specific, honest written read on whether this is worth doing now or later. No discovery calls, no decks. The whole process is built to respect your calendar.